

Top instructor, **Arghadip Kar**, teaches students around the globe with the support of **Michael Management**.

SITUATION

Arghadip Kar is an SAP Advanced Business Application Programming (ABAP) Workflow Architect who thrives when learning.

"SAP is something that you have to learn," he said. "It's like mathematics. You have to practice all the time."

He also enjoys sharing SAP-related ideas and knowledge with others. From 2006 to 2013, Arghadip published information to an SAP developer network, where he was the top contributor for two years. However, he sought a teaching opportunity that allowed for more interactivity and communication between students and instructors.

That's when Michael Management discovered Arghadip on LinkedIn. This kicked off what Arghadip referred to as "a happy journey."



SOLUTION

Arghadip is one of the top instructors with Michael Management, which gives him more freedom and control when creating courses. He also values Michael Management's support when it comes to editing and clarifying his content; it ensures the messaging is clear and accessible.

"I structure the course, then they add their magic touch, and everything is prettier," said Arghadip. "They go through all the flaws in our courses and help us understand what a student would want to see in each training course."

Not only does Michael Management provide Arghadip with the opportunity to gain more professional notoriety as a subject expert, it also enables Arghadip to generate a passive income stream. Every time a Michael Management client uses one of his courses, Arghadip gets a revenue share.

"It is a second income for me. But it isn't just the amount of money—it is the motivation," said Arghadip. "It drives me, keeps me working more."

Want to be an SAP instructor, too? Apply at michaelmanagement.com/teach.

